

MILGARD

SCHOOL OF BUSINESS

W UNIVERSITY of WASHINGTON | TACOMA

Course Offerings for Minor Degree 2009-2010

A=Autumn, W=Winter, S=Spring

D=Day classes, E=Evening classes, D/E=Both

Required (20 credits)		A	W	S
TACCT 210	Introduction to Financial Accounting	D/E		
TBECON 220	Microeconomics	D/E	D	
TBUS 300	Managing Organizations	D/E	D/E	D/E
TBUS 320	Introduction to Marketing Management	D/E	D	D/E

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Electives (10 credits)		A	W	S
TBUS 330	Introduction to Information Technology		D/E	D/E
TMGMT 433	Managing Organizational Diversity	D		
TMGMT 452	The Dynamics of Leadership		D/E	
TMGMT 455	Managing and Motivating Work Teams		D	
TMGMT 457	Negotiation and Conflict Management			D
TMGMT 475	Creating, Leading and Implementing Change		D/E	
TMGMT 478	International Business		D	
TMGMT 480	International Management	D		
TMKTG 355	Professional Sales		D	
TMKTG 425	Advertising		D	
TMKTG 450	Consumer Marketing		D/E	
TMKTG 460	Research Methods		D	

The minor requires 30 credits (minimum of 20 credits in residence).

-Students may request to transfer in up to 10 credits to be applied toward the required courses.

-The student must earn a 2.0 GPA in each of the required courses.

-All elective courses must be at the upper division (300-400) level.

This schedule is subject to change without notice and is intended to be a tentative guide for planning purposes only.